A high-contrast, black and white profile of a person's face, looking towards the right. The face is partially in shadow, with the nose and cheekbones highlighted.

vector
saving lives
control

Next generation IRS Project

Shaping Markets & Saving Lives



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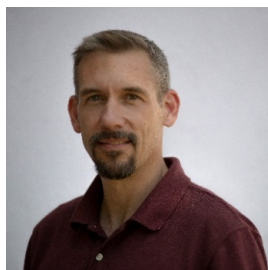


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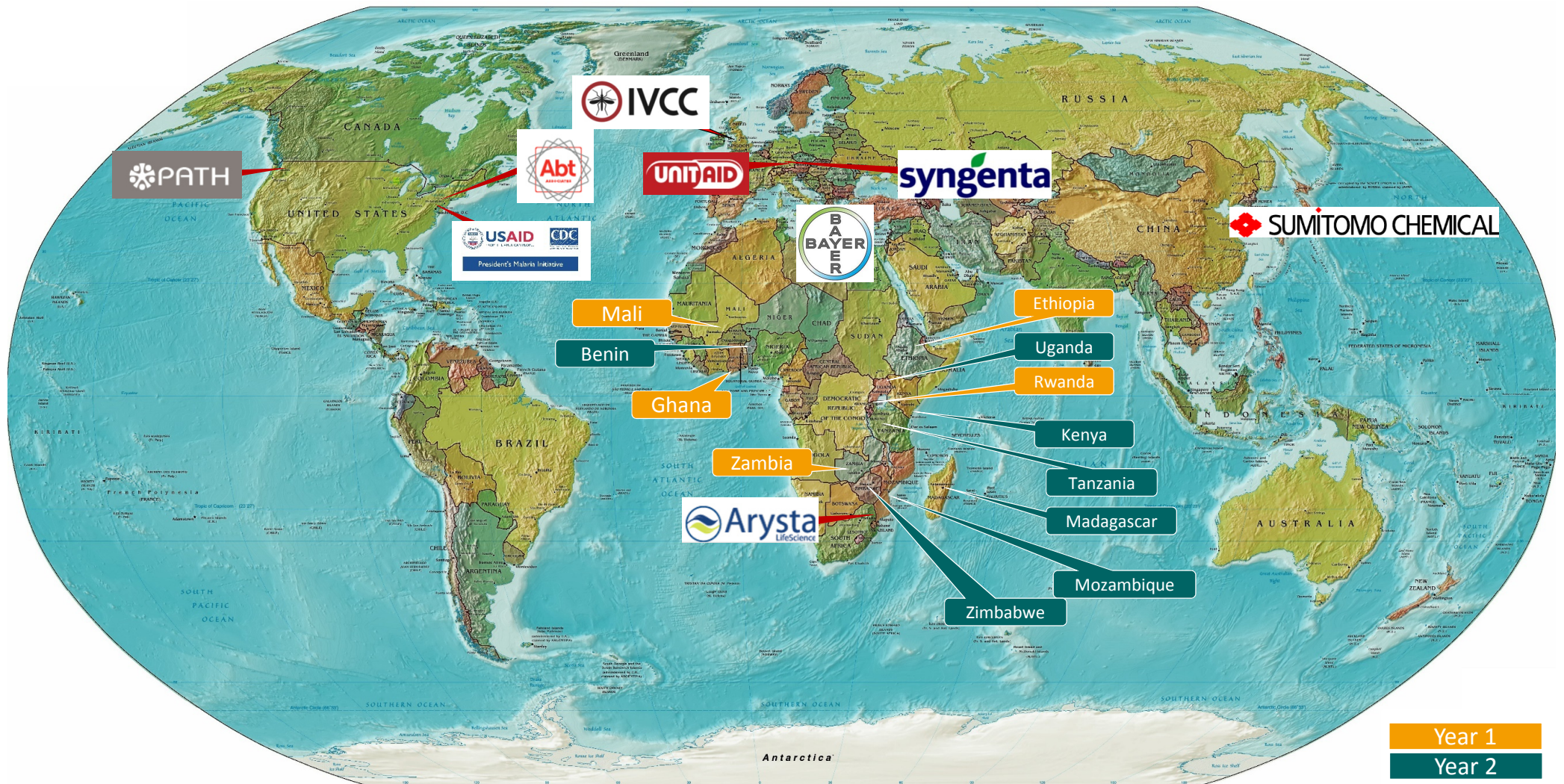
Next Generation IRS: Goal and Outputs

Market-shaping intervention to support PMI (global leader in IRS), GFPRs and other implementers expand coverage with 3GIRS

- **Demand** - Accelerated uptake of 3GIRS through co-payment mechanism
- **Market stability** - Improved global forecast for 3GIRS products
- **Competition and IRM** - New quality assured products from several manufacturers available
- **Affordability** - 3GIRS products are reduced in price
- **Evidence** - Cost effectiveness and impact research evidence is disseminated



A Global Partnership...



2016

- Ethiopia
- Mali
- Rwanda
- Zambia

2017

- Benin
- Ghana
- Kenya
- Madagascar
- Mozambique
- Tanzania/Zanzibar
- Uganda
- Zimbabwe



Summary of progress through year one

- \$5.8 million in co-payment support enabled PMI/AIRS to:
 - Procure 30% more Actellic®300CS, protecting an estimated additional 2 million people in Ethiopia, Mali, Rwanda and Zambia
 - Increase number of people protected with 3GIRS by an estimated 57%
 - Triple person months protection in Ethiopia by enabling switch to Actellic®300CS in 24 districts
- Significant price reduction to programme partners in return for a guarantee of an annual volume
- Negotiations underway with Sumitomo and Bayer to support eventual launch of their products pending WHO-recommendation
- Development of consolidated forecasting methodology to support project underwriting of volume guarantee (JSI)
- Price elasticity study (CHAI)
- Impact and cost-effectiveness OR underway in Mozambique (co-funded by PMI)
- 8 countries added for 2017 – tripling number of partner countries
- **Achieved or exceeded all targets and objectives**

Challenges

- High price of Actellic (total cost of use) and early signs of potential emergence of resistance
- Single commercial partner/product –Uncertain timing of new product introduction
- Rapid expansion
- Balancing need for market growth/stability for all products within IRM strategy
- Insufficient funds for co-payment and underwriting as demand increases faster than expected



2017 Outlook

- Increase of 1.3 million units over what would have been possible without NgenIRS' price reduction/co-payment (6.5 million more people than in 2016)
- \$11.3 million in co-payments across 12 PMI countries
- Expansion to include GFPRs in Mozambique and Ghana
- Preliminary data from cost-effectiveness study
- Further expansion (countries and partners) to support PMI/AIRS, GF and NMCP-funded procurements
- Addition of Sumishield (pending WHO-recommendation)



Thank you for your partnership and support

